Clear Lake Real Estate	
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April shows an improved split market in CCISD. Sales have strengthened beyond the \$500k level. Sales for CCISD single family home price bands are strong extending all the way to \$900k, but still weak for higher price levels. Median prices have risen dramatically, as shown on the "<u>Market Trend</u>" graphs. We're into a bidding situation on price bands to \$400k for *market ready homes*. Overall market is still showing reduced inventory. Need to sell your home? Call ME It may be the <u>perfect</u> time to have your home on the market. Be sure to visit my <u>Market Trend</u> page to learn much more about the state of the real estate market in Clear Lake.

Single Family Residential Dwellings													
	CLEAR CREEK ISD April 2016 Home Sales by Price												
Price Range	# Sold	Active Listings	Month's of Inventory	Market									
\$0-\$100K	1	4	4.0	Normal Seller's Market									
\$100-\$200K	79	132	1.7	Extreme Seller's Market									
\$200-\$300K	122	268	2.2	Extreme Seller's Market									
\$300-\$400K	44	205	4.7	Normal Seller's Market									
\$400-\$500K	11	98	8.9	Balanced Market									
\$500-\$600K	11	65	5.9	Normal Seller's Market									
\$600-\$700K	2	35	17.5	Extreme Buyer's Market									
\$700-\$800K	3	14	4.7	Normal Seller's Market									
\$800-\$900K	2	11	5.5	Normal Seller's Market									
\$900-\$1M	0	12	N/A	No Sales This Month									
\$1M-\$2M	0	19	N/A	No Sales This Month									
\$2M-\$3M	0	9	N/A	No Sales This Month									
>\$3M	0	1	N/A	No Sales This Month									
Overall Mkt	275	873	3.2	Normal Seller's Market									
12+ months of	inventory	Extreme Bu	yer's Market	High depreciation									
9-12 months of	inventory	Normal Buy	yer's Market	Moderate depreciation									
6-9 months of	inventory	Balance	d Market	Flat to moderate depreciation									
3-6 months of	inventory	Normal Sel	ler's market	Moderate to high appreciation									
0-3 months of			ller's Market	High appreciation									

April, 2016 Market Report

 \checkmark Scroll down for Market Snapshot \checkmark

12 Year Market Snap Shot – Home Sales – Clear Creek ISD (no townhouse, condo, etc.)

899 Closed sales during 1st 4 Months of 2016 724 Closed sales during 1st 4 Months of 2009 875 Closed sales during 1st 4 Months of 2004

1 Month Market Snap Shot 2016 Clear Creek ISD on sold, expired, terminated or leased

	Sold – 275 April 2016 CCISD														
	SqFt	Beds	FB	HB	List Price	LP/SqFt	Sale Price	SP/SqFt	Adj. Sale Price	Adj. SP/SqFt	SP/LP %	SP/OLP %	DOM	CDOM	Year Built
Min	968	2	1	0	96000	53.42	85000	49.65	85000	49.65	57 %	65 %	0	0	1957
Avg	<mark>2555</mark>	<mark>3.65</mark>	<mark>2.33</mark>	<mark>0.48</mark>	<mark>274169</mark>	107.31	<mark>268093</mark>	<mark>104.93</mark>	<mark>266592</mark>	104.34	<mark>98 %</mark>	<mark>97 %</mark>	<mark>38.62</mark>	<mark>54.53</mark>	<mark>1994</mark>
Max	7176	6	4	3	895000	221.52	840000	208.86	840000	208.86	116 %	116 %	496	1180	2016
Median	<mark>2437</mark>	<mark>4</mark>	<mark>2</mark>	<mark>0</mark>	<mark>245000</mark>	102.54	<mark>242500</mark>	100.92	<mark>240123</mark>	100.73	<mark>99 %</mark>	<mark>98 %</mark>	<mark>15</mark>	<mark>16</mark>	<mark>1995</mark>

	Expired – 18 April 2016 CCISD														
	SqFt	Beds	FB	HB	List Price	LP/SqFt	Sale Price	SP/SqFt	Adj. Sale Price	Adj. SP/SqFt	SP/LP %	SP/OLP %	DOM	CDOM	Year Built
Min	1283	3	2	0	132500	65.12	0	0	0	0	0 %	0 %	0	0	1910
Avg	<mark>2847</mark>	<mark>3.94</mark>	<mark>2.67</mark>	<mark>0.44</mark>	<mark>342639</mark>	120.35	<mark>0</mark>	0	<mark>0</mark>	<mark>0</mark>	<mark>0 %</mark>	<mark>0 %</mark>	<mark>78.56</mark>	<mark>85.17</mark>	<mark>1990</mark>
Max	4234	5	4	1	740000	195.15	0	0	0	0	0 %	0 %	186	255	2016
Median	<mark>2989</mark>	<mark>4</mark>	<mark>3</mark>	<mark>0</mark>	<mark>292450</mark>	104.11	<mark>0</mark>	0	<mark>0</mark>	<mark>0</mark>	<mark>0 %</mark>	<mark>0 %</mark>	<mark>59.5</mark>	<mark>59.5</mark>	<mark>1999</mark>

	Terminated – 61 2016 CCISD														
	SqFt	Beds	FB	HB	List Price	LP/SqFt	Sale Price	SP/SqFt	Adj. Sale Price	Adj. SP/SqFt	SP/LP %	SP/OLP %	DOM	CDOM	Year Built
Min	956	2	2	0	1375	0.78	0	0	0	0	0 %	0 %	0	0	1904
Avg	<mark>3004</mark>	<mark>3.92</mark>	<mark>2.7</mark>	<mark>0.66</mark>	<mark>407646</mark>	<mark>135.7</mark>	<mark>0</mark>	0	<mark>0</mark>	0	<mark>0 %</mark>	<mark>0 %</mark>	<mark>59.49</mark>	<mark>116.21</mark>	<mark>1994</mark>
Max	13638	10	9	2	3300000	504.54	0	0	0	0	0 %	0 %	567	890	2016
Median	<mark>2942</mark>	<mark>4</mark>	<mark>3</mark>	1	<mark>299990</mark>	<mark>107.44</mark>	<mark>0</mark>	<mark>0</mark>	<mark>0</mark>	<mark>0</mark>	<mark>0 %</mark>	<mark>0 %</mark>	<mark>41</mark>	<mark>61</mark>	<mark>2000</mark>

	Leased – 88 2016 CCISD														
	SqFt	Beds	FB	HB	List Price	LP/SqFt	Lease Price	LseP/SqFt	Adj. Lease Price	Adj. LseP/SqFt	SP/LP %	SP/OLP %	DOM	CDOM	Year Built
Min	832	1	1	0	1100	0.58	1100	0.58	1100	0.58	91 %	88 %	0	0	1950
Avg	<mark>2009</mark>	<mark>3.35</mark>	<mark>2.02</mark>	<mark>0.3</mark>	<mark>1889</mark>	<mark>0.94</mark>	<mark>1879</mark>	<mark>0.94</mark>	<mark>1879</mark>	<mark>0.94</mark>	<mark>100 %</mark>	<mark>99 %</mark>	<mark>30.55</mark>	<mark>37.25</mark>	<mark>1988</mark>
Max	4175	5	3	2	6000	1.44	5500	1.32	5500	1.32	120 %	138 %	221	221	2015
Median	<mark>1902.5</mark>	<mark>3</mark>	<mark>2</mark>	<mark>0</mark>	<mark>1750</mark>	<mark>0.96</mark>	<mark>1750</mark>	<mark>0.96</mark>	<mark>1750</mark>	<mark>0.96</mark>	<mark>100 %</mark>	<mark>100 %</mark>	<mark>21</mark>	<mark>22.5</mark>	<mark>1987</mark>

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